

---

## Capabilities Statement

### Summary

**Ambire Consulting** is a technology and management consulting firm, founded in 1999. Clients are leading corporations, government, and other public agencies.

- ✿ Adding value by combining technology and business expertise to form solutions that are consistent with clients return on investment objectives.
- ✿ Committed to clients becoming more competitive and profitable through the intelligent application of technology solutions.
- ✿ Partnering with industry leaders, to expand our capabilities and drive value to our clients.

### Primary competitive differentiators:

- ✿ Nearly a decade's experience, delivering mission critical projects, on time, on budget.
- ✿ The confidence, trust and recurring utilization of world-class, industry leading clients. Our client list, we believe, is unique among small companies.
- ✿ Our entire company understands our top-line growth strategy; Increasing our clients bottom-line.
- ✿ Well diversified, and profitable, with adequate capitalization and credit facilities. Revenue is 65% private sector, 35% public sector.
- ✿ Our consultants, always subject matter and/or domain experts. No exceptions.
- ✿ Win-win. Your federal and state clients will be happy to hear that you are doing business with an entity that delivers real value, in an under represented socioeconomic segment. Reducing your compliance costs, while at the same time increasing future sales potential. Definitely a win-win scenario.

## Certifications

- ☼ Small Business (SB)
- ☼ Veteran Owned Small Business (VOSB)
- ☼ Disabled Veteran Business Enterprise (DVBE)
- ☼ Service Disabled Veteran Owned Small Business (SDVOSB)

## Clients

- ☼ Deutsche Bank
- ☼ JPMorgan Chase
- ☼ Lehman Brothers
- ☼ Goldman Sachs
- ☼ Merrill Lynch
- ☼ AIG
- ☼ Alliance Capital
- ☼ Brandes Investment Partners
- ☼ McKesson
- ☼ Adecco, USA
- ☼ California Public Employees' Retirement System (CalPERS)
- ☼ California Department of Technology Services (DTS)
- ☼ California Franchise Tax Board
- ☼ California Highway Patrol
- ☼ County of San Bernardino
- ☼ Montana State Fund

## Core Competencies

- ✿ Financial, Accounting & Pensions Systems (FAPS)
- ✿ Business Process Re-Engineering (BPR)
- ✿ Enterprise Resource Planning (ERP)
- ✿ Customer Relationship Management (CRM)
- ✿ Application Life-Cycle Management (ALM)
- ✿ Software Change Management (SCM)
- ✿ Open Source Software Solutions & Alternatives (OSSA)
- ✿ Health Care Delivery & Management Systems (HDMS)
- ✿ Green Technology Solutions (GTS)
- ✿ Process Visualization Technologies (PVT)
- ✿ Staff Augmentation
  - ✿ *We support and staff the entire Software Development Life-Cycle (SDLC)*
- ✿ Management Services and Support

## Core Roles

- ✿ Enterprise Implementation and Configuration
  - ✿ Application Implementation and Configuration
  - ✿ Project Management | Project Management Office (PMO)
  - ✿ Independent Verification and Validation (IV&V)
  - ✿ Independent Vendor Analysis & Selection
    - ✿ *Exclusions may apply.*
  - ✿ Business Process Re-Engineering (BPR)
  - ✿ Analysis, Design & Specification
  - ✿ Software Development | Programming
  - ✿ Quality Assurance (QA) & Software Change Management (SCM)
  - ✿ Management Consulting, Services & Support
-

## Company Contracting Data

### Vehicle Support:

DUNS Number	601639920
CAGE Code	49FF7
ORCA	Complete
Employer Identification Number (EIN)	06-156167
CCR (Department of Defense)	Registered
State of California (SB)	41714
State of California (DVBE)	41714
VETS GWAC	Teamed

### NAICS Codes & Taxonomy Descriptions:

443120	Computer - Commercial Off-the-Shelf Products
443120	Computer Software
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541611	Administrative Management and General Management Consulting
541618	Other Management Consulting Services
541990	Consultants - Others
541990	Consulting Services (Management)
541990	Consulting Services (Scientific and Technical)
561110	Office Administrative Services
561310	Staffing Agencies/Temporary Help/Employment Placement Agencies
561990	Information Technology Supplies and Services

---

## Strategic Partnerships



**SERENA™**

The leader in Application Life-cycle Management for the Enterprise. With 29 offices in 14 countries, the largest independent company dedicated to helping IT capitalize on its software development initiatives. More than 15,000 organizations around the globe, including 96 of the Fortune 100 and 90 of the Global 100, rely on our industry-leading ALM solutions and expertise.

For over 25 years Serena has been a leader and an innovator in the software change management industry. Today we continue to lead the industry by providing complete yet modular solutions that enable IT to seamlessly manage the enterprise software development process across global locations, platforms, and methodologies. In addition, these solutions increase and enhance collaboration and decision-making across IT. Ultimately Serena gives IT more power, at lower cost of ownership, to deliver business changing software.

**RAVENFLOW**

Ravenflow enables enterprises to deliver applications faster. The award-winning RAVEN software (Requirements Authoring and Validation Environment) quickly builds stakeholder consensus on requirements, reduces the time required for stakeholders to approve specifications, reduces developer rework due to requirements errors, and seamlessly integrates requirements and testing.



---

[www.ambireconsulting.com](http://www.ambireconsulting.com)

**Main Office**

3830 Valley Centre Drive  
Suite 705-751  
San Diego, CA 92130

**Regional Office**

113-01 Seventh Street  
Milford, PA 18337

[info@ambireconsulting.com](mailto:info@ambireconsulting.com)

*Thank you for taking the time to read our capabilities statement.*